



Take Control

Would you like to work from home making an income around your children and family? No commuting, no childminding and you decide the hours you work?

You can set your own hours.....Meet lots of interesting people.....Buy discounted products.....

For an unlimited earnings opportunity become an Avon Representative

About Avon

Avon is the largest direct selling cosmetics organisation in the world and was established in the UK in 1959. There are over 160,000 independent Avon Sales Representatives in the UK. 1 in 3 women in the UK are customers of Avon. All our products are backed by a 100% satisfaction guarantee, something **no other beauty brand offers.**

How do I make money?

There are 4 main ways in which you can generate an income with Avon:

- 1) Selling to people you know
- 2) Having a territory, where you have an allocated number of streets (usually about 100 houses) where you market your books
- 3) Holding Avon Parties and
- 4) Team Leadership – where you build and develop a team, and Avon give you a commission dependent on your team's sales.

You can choose to do any or all of these. As you will be self-employed you can choose what to do – there'll be no boss giving you orders!

Which of these would you like to do?

Campaigns

Avon have 18 campaigns a year, each one is of 3 weeks duration, apart from at Christmas, when there are a couple of shortened campaigns. So you have 18 opportunities to earn an income.

What commission will I earn?

Once your order is over £74 your commission will be 20% of the whole order.

Once your order is over £140, you'll earn 25% commission of the whole order.

How do I submit my order?

You'll be given access to your own personalised website where you can manage your business online. You can submit your orders online, view your invoices and track your orders. There's also lots of useful tips you can use to increase your sales.

Do I have to buy the products before I get the money off my customers?

No - You don't have to buy your products upfront, as Avon give you credit for your products. Once you have collected your money off your customers then you pay Avon and then they give you credit for your next order, and so on. You can either pay Avon what you owe them through your website, by phoning Avon or at the Post Office.

Where do I get my brochures from

You will be given free books for your first 2 campaigns and then you have to buy your own books. For 20 books this will cost you about £5, but another 20 will only cost another couple of pounds, as the more you buy, the cheaper they become.

Is there any charge for becoming a representative?

Avon do charge an Admin fee of £15 but they take this out of the profits from your first 2 campaigns at £7.50 a campaign. There are no other charges.

Is there any postage cost?

Your products will be sent to you postage free via a courier firm.

What happens if a customer doesn't want a product?

You won't be stuck with any products that your customers want to give you back. We do have a no quibble money back guarantee and this can be a really good selling point. If a customer changes their mind about a product, you give them their money back and then tell Avon you're returning the products to them and they credit your account back with the money you've been charged.

What training will I receive?

All new team members receive a New Representative Pack which contains essential information to help you maximise your earnings. This includes subjects such as how to find customers and keep them, how to increase your earnings, information about Avon's history and product information, tips and advice to get you started, etc.

If you want to run parties you will also be given a Home Party Sales Pack and details of 200 fabulous games to help you learn how to run Avon Parties. These are a great way of increasing your earnings.

What opportunities are there for progression?

You can become a Sales Leader and build your own team. Avon give you a commission for building and running your team and there is no limit to the income you can generate. In addition to Avon's Business Pack you will receive a copy of our Team Sales Leader Pack.

This includes scripts and systems for you to follow to build and develop your team, a 6 week training plan for you so that you can quickly acquire the knowledge of how the Avon opportunity works and other tools to help you build your business.

You will also be offered a range of development CD's and one-to-one coaching and will be invited to Regional Sales Leader Development Events where you can network with other Sales Leaders and have some fun whilst learning how to develop your business further.

**Join us as an Avon Representative
where Success comes from
Co-operation Not Competition !!**



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**Join Chris Avon Team
as an Avon Representative**

Work From Home Around Your Family

Set Your Own Hours

Meet Interesting People

Be Your Own Boss

Unlimited Earnings



Turning Dreams Into Reality

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